

## **ANDREW EASTGATE**

### **INDUSTRY EXPERIENCE**

#### ***INDUSTRY SECTORS***

##### **Food Manufacture and Distribution**

Andrew was the principal UK legal adviser to Glanbia plc, the Dublin and London listed Irish food group. He was particularly involved in the restructuring of Glanbia's UK dairy businesses, and subsequent joint ventures and disposal of the cheese manufacturing and fresh meats businesses.

Andrew also acted for Booker, the food distribution business, and for Tate & Lyle, mainly on the disposal of non-core businesses.

Andrew has mediated disputes relating to the bulk sale of cooking oil and contracts for the sale of milk quota. Both mediations settled on the day.

##### **Software**

Andrew's largest software clients were Misys and iSOFT, acting for both companies on their IPOs and subsequent acquisitions as well as providing broader advice. He also acted on the flotation of software companies on AIM as well as for private businesses.

Andrew has mediated disputes relating to the level of damages on a claim by an IT company against former employees relating to the setting up of a competing business; a warranty claim following investment in a US technology company; and a dispute arising upon the termination of a European software distribution licence. Two of these settled on the day – the third settled several weeks after the mediation

##### **Building Products**

Andrew is a non-executive director of Epwin Group Limited, a leading manufacturer of uPVC building products.

Mediations include a dispute between two household names over the terms of a trademark licence and claims under a contract for the bulk supply of carpet to a hotel chain. One settled on the day, the other several weeks later.

## **Support Services**

Andrew advised ISS, the Danish support services group. He represented Siemens on its acquisition of East Midland's Electricity's metering business as well as for fountains plc on its MBO and subsequent AIM flotation. Andrew acted for Severn Trent on a range of matters including transactions for its laboratories division

## **Print and Packaging**

Andrew has acted as mediator on a dispute between shareholders in a 50/50 joint venture between UK and German packaging companies which settled on the day.

When in practice, Andrew represented Kenrick and Jefferson, a long established family controlled security print company as well as CRP Print & Packaging on its original buyout.

## **Agency**

Whilst not an industry sector, it may be worth noting that Andrew has mediated four disputes under the Commercial Agents Regulations involving claims for compensation and pipeline commissions.